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## Special taxation of fisheries

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## Two fundamental fallacies

#### Fallacy I

Profits in fisheries are generated by the resource and not by the fishing firms.

#### Corollary: Un-earned profits

Fallacy II Resource rents can be taxed without negative economic consequences (economic distortions)

Corollary: A ideal tax base

## Fallacy I

- Falseness follows from standard economic theory. (Resource is just one of many inputs)
- Easy to see why the claim must be false:
- If it were true
  - Why little or no profits (rents) in the 19<sup>th</sup> century? (Stocks 2-3 larger than now)
  - Why no profits 1978-1983?(Stocks much greater, cod catch 300-400 thousand tonnes)

## Real reason for increased profits

The ITQ system has allowed:

- (i) Rebuilding of fish stocks
- (ii) Reduction in fishing effort and fleets
- (iii) Rationalization of fishing and fish processing operations
- (iv) Improved quality of landings
- (v) Greatly improved marketing of fish products
- (vi) Generated investment capital to further improve operations

N.B: Undertaken at great cost to the fishing industry!

## Fallacy II

(Resource rents can be taxed without economic effects)

- A myth based on naïve interpretation of Ricardo's theory of rents.
  - Main proponent: The populist Henry George (1839-97); Georgeism
- No formal economic analysis to support this claim!
- On the contrary
  - Plenty of analysis show it is false

## To see this .....

- 1. If rents are taxed, firms will elect to reduce rents to reduce the tax payment
  - A different fishing policy
  - A less conservative stock rebuilding policy etc.
- 2. The taxation will
  - Move capital (physical, financial and human) from the taxed activity
  - Lead to less discovery and innovative behaviour (less productive)
  - Discourage co-ordination to further overcome the common property problem

So,

# Resource rent taxes are(i) No less distortive than profit taxes!(ii) Possibly more distortive (can exceed profits)

#### So resource rent taxes must be regarded/ assessed in this context

# Special fisheries taxation in the Icelandic context

Many significant drawbacks - Here only mention a few -

- 1. Erodes international competitiveness of the Icelandic fishing industry
  - Competitors (Canada, US, Norway, New Zealand, many EU-countries etc.) also have ITQs
  - They do not pay special taxes (rather subsidies)
  - $\Rightarrow$  Will gain a competitive edge
  - Will squeeze Iceland out of the most lucrative markets

### . Export prices will fall accordingly

- 2. Reduces the competitiveness of the fishing industry domestically
  - ⇒ Physical, human and financial capital will move out of the fishery (to other less productive industries)

. An economic distortion which reduces the efficiency of the Icelandic economy

- 3. Reduces investment in the fishing industry
  - Less expected benefits of investments
  - Less retained profits to invest
  - More risk (less profit margin, one more tax to worry about)
  - Higher rate of interest (increased risk to lenders)

## ... Less productivity growth

- 4. Reduces discovery and innovation in the fishing industry
  - D&I activity is inherently risky
  - Less expected benefits of this activity (due to tax)
  - ⇒ Less incentive to engage in discovery and innovation

... Less progress; tendency to stagnation

- 5. Reduces overall investment in the economy
  - Increased risk (All industries use natural resources ⇒ similar taxes may be imposed)
  - Interest on foreign capital increases (more risk, less domestic funds for investments)



All of this contributes to weaker the Icelandic economy and reduced economic growth

- A significant effect because of the economic importance of the fishing industry
- It is a base industry!
- Direct contribution to GDP  $\approx 11\%$
- Direct and indirect effects  $\approx 25\%$  of the GDP

## An example

Economic statistics

- Economic growth in Iceland has been  $\approx 2.5\%$
- Fishing industry has contributed  $\approx 0.7\%$

## Assume: Fishing industry contribution falls to 0.2% $\Rightarrow$ Economic growth falls to 2%

## Impacts on GDP



Motivation for special tax on the fishing industry

Generate revenues to pay for government services (hospitals, schools etc.)

# But will this work?

#### Less economic growth counteracts fisheries tax

### Change in total taxation revenues (Initial resource tax 1.5% of GDP (~26 mia))



# Conclusions

- Special fisheries taxation will harm the Icelandic economy
  - Less economic growth
  - Fishing industry will be weaker
  - Fishing regions will suffer most
- Any increase in taxation revenues will be transitory
  - Taxation revenues will be reduced in the long run

